



Enviroseal Dry Cartridge System For No Water Urinals Frequently Asked Questions

Dear Triple S Member:

4/29/13

The push for "Green" Environmentally Friendly Solutions and the Rising Cost of Water have made No Water Urinals a hot category.

This FAQ document has been developed to answer many of the questions you may have.

Does the Enviroseal Kit fit and work in other No Water Urinals on the market?

Yes. The Enviroseal Dry Cartridge System was designed specifically for Zero Flush Urinals, but due to similar footprints of a few other competitive systems, they will function accordingly. In order for our kits to function in these urinals, you must replace the O Ring that is attached to the EnviroSeal cover with the "Thicker" O Ring that is supplied with all our EnviroSeal kits. You must also remove the "Transition Cup" that is used to connect to the housing in the Zero Flush Urinals...the "Transition Cup" is not used for the other systems.

How long does each Enviroseal Kit last before it needs to be replaced?

Each Enviroseal Kit will last up to 6 months. The Bio Pur Enzyme and Deodorant Blocks last approximately 30 days. There are 6 blocks in each kit, therefore, it should last 6 months before you need to remove the old insert and replace it with a new EnviroSeal kit. It is very economical and cost efficient to use than our competitors.

There are 2 different types of traps available for the Enviroseal Kit; the J-Trap and the Elastomer Trap. Which one should I sell and why?

The Elastomer Memory Rubber Seal Trap is the newest technology and works very well. However, the Elastomer Trap is considered a "mechanical trap" because it opens and closes with the passing of liquids. Therefore, in some counties throughout the U.S. the plumbing code regulations dictate you cannot use a "mechanical trap". The J-Trap is an actual "P" trap and meets the UPC guidelines. Both the Elastomer and J-Trap systems work very well.



What type of chemicals should be used when cleaning the urinals?

The nice thing about the Enviroseal Dry Cartridge System is that you don't have to worry about certain chemicals affecting the Odor Barrier Oil in the urinal because there is "No Oil." Even though we recommend a neutral enzyme based cleaner, you can use any type of chemical, including HCL 9% cleaners for the urinal and it will not affect the Enviroseal System. The only thing you may want to do is unscrew the Bio Pur Block from the cover for extensive cleaning and/or pouring water down the drain. The more liquid you use may affect the life of the Bio Pur Block, but it won't affect the Trap System.

We have had good success with the Liquid Odor Barrier Oil System. Why should we change to the Enviroseal Dry Cartridge?

There is nothing wrong with the Liquid Odor Barrier Oil System sold by ZeroFlush. We have many customers that believe in the "Oil" System. In some situations we have found the oil system is not being maintained properly which can lead to the flushing out of oil prematurely and/or disturbing the natural state of the odor barrier seal. Not all service staff follow the directions and put in the exact amount of water and oil when installing the system. They may also use harsh chemicals or degreasers that break down the oil and cause blockages, etc. Our BioPur Enviroseal Traps have minimized the care and maintenance of the waterless urinal while being less susceptible to human error.

If you have further questions please contact Zero Flush Customer Service.

Thank you for your continued support.

Sincerely,

A handwritten signature in cursive script that reads "Larry Glazer". The signature is written in black ink and is positioned below the word "Sincerely,".

Larry Glazer
Vice President of Sales